

# **Resources for Mobilizing Funding for Development Projects**

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The **Small Grants Program** is managed by the NGO and Civil Society Unit, Social Development Department and funded by the Development Grant Facility of the World Bank. Since 1983, it has provided funding to civil society organizations to promote dialogue and dissemination of information on development and to enhance partnerships with key players in the development arena. The purpose of the Program is to support the empowerment of citizens to have greater control over development processes, thereby making these processes more inclusive and equitable. Funding to civil society organizations is provided through participating World Bank Country Offices.

The **International Youth Foundation (IYF)** was established in 1990 to bring worldwide support to the many exceptional local efforts that are changing young lives in every corner of the globe. Through great progress has been made in keeping more children alive, an even greater number are growing up with little education, job training, productive employment—or hope. Yet in many communities around the world, innovative programs and practices have been developed to meet these urgent needs. IYF is dedicated to increasing the effectiveness, scale, and sustainability of these proven approaches. It does so by drawing on the expertise of a worldwide network of Partner organizations to ensure that the best programs are identified and expanded. In its work with more than 160 companies, foundations, bilateral and multilateral agencies, and nongovernmental organizations worldwide, IYF is focused on building in-depth strategic partnerships among the business, public, and civil society sectors.

# Preface

Development organizations throughout the world are often in need of knowing how to contact donors who could provide them services and funding. This guide has been prepared to help development professionals with a list of directories and Websites that provide insights and information on the geographical and programmatic priorities and application procedures of international donors. An ample margin is provided for you to write down your findings as you research particular donors. Website links are provided, but some of the links may not always work or may change.

Because the fields of development and philanthropy are changing rapidly, the author realizes that the information presented in this guide will become outdated. Please help us keep it current with new sources.

If development organizations find this guide to be useful, please share your thoughts and reactions so that other practitioners could learn from your experience.

Do you know of other relevant publications and Websites that should be included in future editions of this guide? Send your suggestions to:

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## I. **Technical Assistance in How to Mobilize Resources**

One of the important challenges facing any community-based or nongovernmental organization is how to keep the good work of the organization going. How can such an organization attract a broad base of support to sustain itself? Where can it go to get technical assistance on how to diversify its sources of support? The following Websites offer online and other technical assistance on resource mobilization methods:

*About Nonprofit Charitable Organizations*

<http://nonprofit.about.com/>

*About* contains information on a broad range of topics related to operating an NGO. The site contains information on how to do Web-based fundraising, staff training, donor information, management information, public relations, technology, and managing volunteers.

*The Chronicle of Philanthropy*

<http://philanthropy.com/>

The *Chronicle* is a biweekly newspaper with extensive coverage on fundraising, technical assistance, and issues facing NGOs from a U.S. perspective.

*CIVICUS*

<http://www.civicus.org>

*Civicus* conducts several programs on resource mobilization and corporate philanthropy. It also maintains a database on organizations that work to strengthen and grow civil society organizations worldwide.

*The Foundation Center*

<http://www.fdncenter.org/>

The FC's Website contains a broad array of fundraising information, including donor directories, an online librarian to answer questions, proposal writing guides, valuable tips on fundraising, downloadable common grant applications forms from specific donors, training and seminar directories, and a guide to libraries housing the FC's directories. You can also subscribe to their weekly email newsletter entitled "*Philanthropy News Digest*." Just email to the following address:

[LISTSERV@LISTS.FDNCENTER.ORG](mailto:LISTSERV@LISTS.FDNCENTER.ORG) with the words SUBSCRIBE PND-L your name in the text.

*InnoNet*

<http://www.innonet.org/about/mission.cfm>

InnoNet's mission is to build the skills, knowledge, and processes within public and nonprofit organizations to improve their overall organizational learning and effectiveness.

*The International Training and Consulting Institute*

<http://www.iyfnet.org/>

The ITCI is a unit of the International Youth Foundation that provides technical assistance and training worldwide to help NGOs diversify their revenue streams and sustain themselves.

*Internet Prospector:*

<http://www.internet-prospector.org/>

The IP provides “donor prospectors” with numerous tips on how to conduct funding research on the Web. It contains numerous links to other useful sources of information on donors, both domestic and international. The IP also publishes a monthly online newsletter that contains a section on international prospect research.

*INTFUND:* A listserv for discussion of issues related to international fundraising. To subscribe, mail to:

[listserv@vm1.mcgill.ca](mailto:listserv@vm1.mcgill.ca) [note: this is a numeral ‘1,’ not a letter ‘l’] in the body of the message, type: subscribe INTFUND<your real name>, messages to the list go to: <mailto:intfund@vm1.mcgill.ca>

*National Center for Nonprofit Boards*

<http://www.ncnb.org/links.htm>

Besides offering technical assistance to NGOs seeking to engage their boards in fundraising, NCNB also offers numerous linkages to other organizations providing technical assistance in fundraising.

*Philanthropy Journal*

<http://www.pj.org>.

This Website provides hyperlinks to other foundation homepages. You can subscribe to a free email weekly fundraising newsletter entitled “*Philanthropy Journal Alert*” from the publishers of “*Philanthropy Journal*.” Send your email address to [pjalert-on@mail-list.com](mailto:pjalert-on@mail-list.com).

### *Philanthropy Search*

[www.philanthropysearch.com/](http://www.philanthropysearch.com/)

Sponsored by the US-Based National Society for Fundraising Executives, this portal serves as a gateway to the online world of philanthropy and nonprofits. Very useful is the Website's "speed search" functions in which one either clicks on a category related to donors or types in a word search for information on a specific fundraising topic.

### *Synergos Institute*

<http://www.synergos.org/>

The Synergos Institute maintains a knowledge base on mobilizing resources and support that includes suggestions on formulating strategies to mobilize resources, building endowments, raising resources from international foundations, fundraising from individuals and the public, **creating a financial bridge to the private sector**, working with Official Development Assistance Agencies, and generating earned income.

### *UK Fundraising*

<http://www.fundraising.co.uk/>

This site is an electronic fundraising resource for UK and European nonprofit grantseekers.

## **II. Categories of Donors.**

There are a wide variety of funding sources that offer support for development projects. Below is a list of donor categories containing a few examples of specific donor organizations within a particular category:

- *Official Development Assistance (ODA) Agencies.*  
The majority of governments in the Northern Hemisphere operate agencies or departments—often housed in their embassies—that provide financial aid to NGOs and community-based organizations. Apart from these ODA units or agencies, some embassies also manage small grants programs out of the office of the Ambassador or community relations unit. The following are a few examples of such agencies: the Australian Agency for International Development

(AUSAID), and the Canadian International Development Agency (CIDA), the Ministry for Economic Cooperation and Development (BMZ/Germany), the Department for International Development (DFID/UK), the European Union (EU), the Japan International Cooperation Agency (JICA), the Swedish International Development Agency, (SIDA/Sweden), and the United States Agency for International Development (USAID).

- *United Nations Agencies.* Since many governments contribute to the operations of United Nations agencies, these agencies are called multilateral. Often multilateral assistance is frequently directed toward government programs, but many UN agencies work closely with NGOs. Examples of such agencies are the following: the International Labor Organization (ILO), United Nations International Children's Emergency Fund (UNICEF), the United Nations Development Program (UNDP), United Nations Educational, Scientific and Cultural Organization (UNESCO), United Nations Population Fund (UNFPA); World Health Organization (WHO); and United Nations Development Fund for Women (UNIFEM).
- *Multilateral Development Banks.* Multilateral Development Banks are also considered multilateral because many governments contribute to their operations. Such banks may be global or regional in geographical focus. Although their primary business is offering loans and policy advice to client governments, often their local country offices make small grants to NGOs and community-based organizations. Examples of Multilateral Development Banks include: the African Development Bank (headquartered in Cote d'Ivoire), Asian Development Bank (headquartered in the Philippines), the European Bank for Reconstruction and Development (headquartered in the United Kingdom), the Inter-American Development Bank (headquartered in the United States), the Japan Bank for International Cooperation (headquartered in Japan), and the World Bank (headquartered in the United States).

- *International Foundations.* Foundations are independent entities in the business of making grants to NGOs and community-based organizations. Often they derive their income from an endowment, a wealthy benefactor, a corporation, or constant fundraising. Examples of international foundations include: the Asian Development Trust (Japan), W.K. Kellogg Foundation (United States), Kaiser Family Foundation (United States), the Ford Foundation (United States), the Bernard van Leer Foundation (Netherlands), Fundación CODESPA (Spain), the John D. and Catherine T. MacArthur Foundation (United States), the Rockefeller Brothers Foundation (United States), the Wellcome Trust (United Kingdom), Fondation de France (France), Fondation Roi Baudouin (Belgium), the Soros Network of Foundations/Open Society (United States), and the Aga Khan Foundation (Switzerland).
- *Global Corporations.* Many global companies demonstrate their social responsibility by supporting projects in communities where they operate. Examples include: ABB ASEA Brown Boveri Ltd., (Switzerland), Aegon NV (Netherlands), Bertelsmann AG (Germany), Robert Bosch (Germany), Citibank (United States), Coca-Cola (United States), Deutsche Bank (Germany), H. B. Fuller (United States), Honda (Japan), Grand Met (United Kingdom), Imetal (France), Levi Strauss & Company (United States), MicroSoft (United States), J.P. Morgan (United States), Odebrecht (Brazil), Shell (Netherlands), and Sony (Japan).
- *International Nongovernmental Organizations.* International NGOs are global charities that raise funding from a variety of sources, including the general public, to support projects in the developing world. Sometimes they are specialist organizations focusing on health, agriculture, emergency relief, environment, education, community development, or micro lending, or a combination of areas. Examples of such organizations include: ActionAid (United

Kingdom), CARE (United States), Concern Worldwide (Ireland), Helvetas (Switzerland) Intermon (Spain), Norwegian People's Aid (Norway), Groupe Developpment, (France), Medecins Sans Frontieres (France), Oxfam (United Kingdom), PLAN International (United Kingdom), Save the Children (United States), and Terra des Hommes (Switzerland).

- *International Church-Based or Religious Organizations.* There are many churches and religious organizations that fund a broad range of community development projects. Examples of such organizations include: the Adventist Development and Relief Agency (United States), ChristianAid (United Kingdom), Caritas (Germany), Catholic Relief Services (United States), Evangelische Zentralstelle für Entwicklungshilfe, EZE (Germany), Interkerkelijke Organisatie Voor Ontwikkelingssamenwerking (Netherlands), Brot für die Welt (Germany), and World Vision (United States).

In addition to the above institutions, it is important not to overlook host country sources for your project:

- *Government Sources,* such as the ministries or departments of health, education, and public welfare, and provincial and local government sources.
- *Local Businesses,* such as banks, real estate companies, service and industrial companies, etc., and local subsidiaries or partners of multinational corporations.
- *Local Independent Foundations and Trusts,* such as the Tsao Foundation (Singapore), Fundação Vitae (Brazil), Fundación Amparo (Mexico), Fundación Social (Colombia); CP Foundation (Thai), and the Kagiso Trust (South Africa).
- *Community Foundations.* Community foundations are independent, grant making organizations that mobilize resources from a variety of sources, including the general public. Such foundations are dedicated to addressing critical societal needs and

on improving the quality of life of specific segments of a community in a limited geographic area. Examples of such foundations include: the Kenya Community Development Foundation (Kenya), the Community Development Foundation (Mozambique), Oaxaca Community Foundation (Mexico), the Rustenberg Community Foundation, (South Africa), and the Healthy City Community Foundation (Slovak Republic).

- *Service Clubs and Membership Associations.* Local service clubs and membership organizations are often another source of funding for local projects. Examples of such associations include: Rotary International, Lions Clubs International, chambers of commerce, and trade associations of specific industries.

### **III. Researching Donors and Intermediary Organizations.**

After you have narrowed down the categories of donors you would like to contact, the next step is to find out as much information as possible on their programmatic priorities, geographical priorities, and application procedures. There are two ways to go about this. One way to go to an embassy, public, or university library and research the various published directories that fund development programs. If you have access to a computer and connection to a phone line, the second way is to research the various portals that provide linkages to the Websites of specific donors.

- a. Published Directories.** The following list contains some examples of directories in print and newsletters that are useful for identifying sources of funding for development programs. Contact the publisher directly if you wish to purchase a particular directory.

*Canadian Directory to Foundations*, Canadian Centre for Philanthropy, 1329 Bay Street, Suite 200, Toronto, Ontario, Canada M5R 2C4

*Company Giving in Europe*, The Directory of Social Change, Radius Works, Back Lane, London NW3 1HL, England

*Danish Foundations*, Foundation for International Understanding, Nyt Nordisk Forlag, Arnold Busck A/S, 49 Kobmagergade, DK-1150, Copenhagen, Denmark

*Directory of Japanese Giving*, Corporate Philanthropy Report, 2727 Fairview Avenue East, Suite D, Seattle, WA 98102 USA

*Directory of International Corporate Giving in America & Abroad*, The Taft Group, 27500 Drake Road, Farmington Hills, MI 48331-3535

*Directory of Non-Governmental Organizations in Sustainable Development Parts I & II, Population and Development, Directory of Non-Governmental Organizations in OECD Countries*, and *Non-Governmental Organizations and Governments: Stakeholders for Development*, Head of Publications Service, OECD, 2, rue Andre-Pascal, 75775 Paris CEDEX 16, France

*EFC Monitor* (quarterly publication), *International Guide to Funders Interested in Central and Eastern Europe*, *Directory of Foundations and Corporate Members of the European Foundation Center* (updated yearly) European Foundation Centre, Publications Office, 51 rue de la Concorde, B-1050 Brussels, Belgium

*Foundations in International Affairs*, ACCESS: An International Affairs Information Service, 1511 K Street, N.W., Suite 643, Washington, D.C. USA 200005

*Grants for Foreign and International Programs, Guide to Funding for International & Foreign Programs*, The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076 USA

*Grants from Europe*, National Council for Voluntary Organizations, Regent's Wharf, 8 All Saints Street, London N1 9RL United Kingdom

*Guide to European Community Grants and Loans*, Eurofi plc, Guildgate House, Pelican Lane, Newbury, Berkshire, RG13 1NX, England

*Hoover's Handbook of World Business*, The Reference Press, 644 Highway 290 E. Suite E-104, Austin, Texas 78723

*Inside Japanese Support, Directory of International Corporate Giving*, The Taft Group, 12300 Twinbrook Parkway, Suite 450, Rockville, MD 20852 USA

*InterAction Member Profiles*, American Council for Voluntary International Action, 1717 Massachusetts Avenue, NW, Suite 801, Washington, DC USA 20036

*International Encyclopedia of Foundations* (1990), Greenwood Press, 88 Post Road West, Westport Connecticut, USA 06881

*International Foundation Directory*, Europa Publications Limited, 18 Bedford Square, London, EC1b 3JN U.K.

*The NGLS Handbook*, United Nations Non-Governmental Liaison Service, Room 6015, 866 UN Plaza, New York, NY 10017

*National Directory of Grantmaking Public Charities*, The Foundation Center, 79 Fifth Avenue, New York, NY USA 10003-3076

*Nederland en Ontwikkelingslanden Adreslijst*, Voorlichtingsdienst Ontwikkelingssamenwerking, Bezuidenhoutseweg 67, Postbus 20061, 2500 EB Den Haag, Nederland

*The Reality of AID*, International Council of Voluntary Agencies, Case Postale 216, 1211 Geneva 21 Switzerland

*United Nations Handbook*, Ministry of Foreign Affairs and Trade, Private Bag 18902, Parliament Buildings, Wellington, New Zealand

*Verzeichnis der Deutschen Stiftungen* (1991),  
Bundesverband Deutscher Stiftungen e.V.  
Adenaueralle 15 W-5300 Bonn 1 Germany

*WFC/International Philanthropy* (quarterly), World  
Fundraising Council Secretariat, 1101 King Street,  
Suite 700, Alexandria, Virginia, 22314 USA

- b. Electronic Resources for Researching the Web.** In addition to the directories mentioned above, consider going online and researching the World Wide Web. The major advantage of obtaining information from the web is one of timeliness—you are likely to find the latest information about a particular donor. Nevertheless, always check the entry dates of Web text to see if the information is current.

The following are some recommended Websites that provide assistance in researching the Web:

*A Grant Seeker's Guide to the Internet: Revised* by Grant and Sonenberg is a very readable publication for those not familiar with using the Web to identify funding resources. This document can be accessed at <http://www.mindspring.com/~ajgrant/guide.htm>.

*Guide to Grantseeking on the Web* is a print guide to researching the web (The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076). It contains a toolkit of resources for identifying funding sources, a glossary of common terms, and a bibliography of related resources in the field. This book helps the donor prospector to develop an organized, focused approach to funding research on the Web while saving valuable research time.

- c. Web Portals for Donor Websites.** The following portals provide direct linkages to hundreds of grantmaker Websites on a regional or worldwide basis:

**1. Regional Websites of Donors.**

***Africa and the Middle East:***

*African Development Bank*

<http://www.afdb.org/>

The African Development Bank's Website provides information on how it invests in combating poverty and improving the lives of peoples on the continent of Africa.

*African Development Foundation*

<http://www.sdnf.org/sdnfcmr/subweb/adf.htm>

The African Development Foundation's Website describes how it supports self-help development initiatives of under-privileged people of Africa.

*ArabNet*

<http://www.arab.net>

An online resource for information on the Arab world in the Middle East & North Africa, particularly useful in identifying multi-national corporations active in region. For additional information, also see the following Websites:

*Southern African Grantmakers Association*

<http://www.wingsweb.org/DirectoryInformation/SAGA.htm>

SAGA provides professional development and technical assistance to independent, voluntary and nonprofit organizations and individuals involved in funding development projects in Southern Africa.

**Asia and the Pacific**

*Asian Development Bank:*

<http://www.asiandevbank.org/>

ADB's Website provides detailed information on its geographical and programmatic priorities and application procedures. See the following page for information on current projects by country and category:

<http://www.asiandevbank.org/projects>

Asia Pacific Philanthropy Information Network

<http://www.asianphilanthropy.org/>

The Asia Pacific Philanthropy Information Network seeks to: make available contemporary information about philanthropy and the third sector within the Asia Pacific region, and build strong networks between researchers seeking to understand philanthropy and the third sector within the region. The Asian Pacific Philanthropy Consortium aims to promote the flow and effectiveness of philanthropy in the region.

<http://www.asianphilanthropy.org/appc/>

*Indian Centre for Philanthropy*

[www.indev.nic.in/icp](http://www.indev.nic.in/icp)

The ICP acts as a clearinghouse of information on national and international philanthropy.

*Japan Foundation Centre*

<http://www.jfc.or.jp>

The Centre provides authoritative information on Japanese grant-making foundations to grantmakers and grantseekers.

*League of Corporate Foundations*

<http://www.wingsweb.org/DirectoryInformation/LCF.htm>

The LCF mobilizes the business sector in the Philippines to work with communities and partner institutions on sustainable development programs.

*Philanthropy Australia*

<http://www.philanthropy.org.au/>

PA is the national association which represents Australia's leading private, family, corporate and community Trusts and foundations, some which give internationally or regionally.

*Philippine Business for Social Progress*

<http://www.pbsp.org.ph/>

PBSP is a private, national, and non-profit corporate-led foundation that encourages business sector commitment to social development.

*Philanthropy New Zealand*

[www.philanthropy.org.nz](http://www.philanthropy.org.nz)

PNZ is a membership organization representing private trusts and foundations and those grant-making trusts unique to New Zealand created through the sale of community banks and energy utilities.

**Eastern and Central Europe and the Former Soviet Union:**

*Charity-Know-How*

<http://www.charitynet.org>

An initiative of the British Foreign and Commonwealth Office, numerous charitable foundations, and other donors to provide technical assistance to organizations working the Central and Eastern Europe and the former Soviet Union.

*Czech Donors Forum*

<http://www.czechdonors.cz/>

The Donors Forum is an association of Czech and foreign donors—private, government and corporate—whose members support the development of a civil society in the Czech Republic by encouraging philanthropy and supporting non-governmental organizations.

*Donors Forum*

<http://www.wingsweb.org/DirectoryInformation/DFSlovakia.htm>

The Donors Forum is an association of Slovak and foreign donors, both private and governmental.

*European Bank for Reconstruction and Development*

<http://www.ebrd.com>

This Website provides detailed information on the EBRD's programmatic and geographical priorities in Eastern and Central Europe and the countries of the Former Soviet Union.

*NGONET*

<http://www.ngonet.org/fundr.htm>

This Website has been created to provide information to, for, and about NGOs in Central and Eastern Europe. The Fundraising Support link

includes a guide to a variety of funders supporting projects in this region.

### **Latin America and the Caribbean:**

#### *Centre for Philanthropy*

[www.charity.bm](http://www.charity.bm)

The Centre is the clearinghouse and database for Bermuda's trusts and foundations.

#### *Centro Colombiano de Responsabilidad Empresarial*

[www.ccre.org.co](http://www.ccre.org.co)

The Centro promotes philanthropy and social responsibility among Colombian companies.

#### *Centro Mexicano de Filantropia*

<http://www.cemefi.org/>

CEMEFI is an association of Mexican foundations and trusts that promotes philanthropy in Mexico.

#### *Grupo de Fundaciones*

[www.gdf.org.ar](http://www.gdf.org.ar)

GDF is an association of foundations and corporate donors in Argentina.

#### *Grupo de Institutos, Fundacoes e Empresas*

[www.gife.org.br](http://www.gife.org.br)

GIFE is a membership association that includes institutes, foundations and corporations which are active within the Third Sector in Brazil, making private resources available for public purposes.

#### *Inter-American Development Bank:*

<http://www.iadb.org/>

Website of the IADB provides detailed information on the Bank's geographic and programmatic priorities. The IADB also has the web page for the Inter-American Working Group on Youth Development with hyperlinks to other sites.

#### *Inter-American Foundation*

<http://www.iaf.gov>

The Inter-American Foundation's Website provides an overview of its work in Latin America and the Caribbean to promote equitable, responsive, and participatory self-help

development. The Website also describes how IAF enters into partnerships with public- and private-sector entities to scale up support and mobilize local, national, and international resources for grassroots development.

*Jamaican Foundations and Corporate Donors*  
<http://www.wingsweb.org/DirectoryInformation/JFCD.htm>  
The JFCD publishes directories on Jamaican trusts and foundations.

*The Synergos Institute*  
<http://www.synergos.org/globalphilanthropy/database/>  
The Synergos Institute maintains a searchable database containing profiles of over 120 foundations and grantmakers operating in Latin American countries.

## **2. World-wide:**

*Action Without Borders*  
<http://www.idealists.org/>  
This Website contains thousands of links to the homepages of community-based NGOs, international NGOs, grassroots organizations, and international and country-specific donors in 130 countries. Using its search functions, you can identify and provide hyperlinks to the Websites of numerous donors scattered all over the world.

*Association of Voluntary Service Organizations (AVSO)*  
<http://village.agoranet.be/~aviso/links.html>  
This Website serves as a resource for recruiting volunteers to work overseas and also provides a linkage to EU funding for youth and education.

*British Library for Developmental Studies*  
<http://nt1.ids.ac.uk/eldis/>  
This Website provides access to detailed information on national/government aid agencies, regional aid agencies and development banks, the World Bank Group, United Nations Agencies, non-governmental organizations as donors, volunteer supplying aid agencies, and other development aid sources.

*Charity Village:*

<http://www.charityvillage.com/charityvillage/fund.asp>

This Canadian Website serves as a “information kiosk” for both Canadian and international NGOs. It contains links to online databases and directories of Canadian funding agencies, many of whom fund abroad.

*The Communication Initiative*

<http://www.comminit.com>

CI’s Website contains links to a number of multi- and bilateral donor agencies and also contains information on strategic thinking, planning models, and monographs on a wide range of development topics.

*The Council on Foundations*

<http://www.cof.org>

Primarily directed toward the trustees and staff of U.S.-based donor institutions, this Website provides information, ideas, analysis and commentary relevant to effective grantmaking.

*Deutsches Spendeeinstitut Krefeld (German Charities Institute)*

<http://www.dsk.de/engl/>

In German and English, this Website provides information on philanthropy in Germany and more than 5,200 German not-for-profit organizations. It also includes links to the Websites of a number of German donors working internationally.

*Development Gateway*

<http://www.developmentgateway.com>

The Development Gateway of the World Bank is designed to help communities, organizations, and individuals build partnerships, share ideas, and work together to reduce poverty. Its database contains comprehensive information on a broad variety of development topics. The Website also serves as a portal to a significant number of resource and specialized technical assistance organizations.

*Directory of Development Organizations*

<http://www.devdir.org/right.html>

This Website provides an online guide to micro-finance organizations, small enterprise development organizations, development agencies, private sector organizations, development banks, and government ministries.

*European Foundation Centre's Funders Online*

<http://www.fundersonline.org/>

The EFC has incorporated a useful search mechanism for identifying potential foundation and corporate funders active in Europe and elsewhere.

*European Forum on International Cooperation:*

<http://www.oneworld.org/euforic>

EUFORIC contains information on official and non-governmental donor agencies in Austria, Belgium, Denmark, France, Germany, Ireland, the Netherlands, Portugal, Spain, and the United Kingdom.

*Eurongos:*

[http://www.eurongos.org/english/main\\_guide.htm](http://www.eurongos.org/english/main_guide.htm)

Eurongos has a search function to identify where the 16 European Official Development Assistance Agencies are working and what areas they are funding.

*Fondsen In Nederland*

<http://www.verenigingvanfondsen.nl/>

The Association of Foundations in the Netherlands (FIN) provides information on foundations in the Netherlands. The 'Fondsenboek', a directory which is published every two years by the FIN, provides information on approximately 600 Dutch foundations.

*Fundsnet service*

<http://www.fundsnet services.com/internat.htm>

This gateway Website provides links to the Websites of numerous non-U.S.-based foundations.

*Grantmakers Without Borders*

<http://www.internationaldonors.org>

*Grantmakers* seeks to expand international philanthropy and serves as a clearinghouse on giving internationally.

*Guidestar*

<http://www.guidestar.org>

*Guidestar* is another gateway Website with a search engine that can be used to identify U.S.-based donors interested in specific countries. The site also includes news on the world of philanthropy. Grant seekers can also post funding requests online.

*International Chamber of Commerce*

<http://www.iccwbo.org/>

This is a “first stop” Website for identifying companies located in any region of the world that could be approached for funding and collaboration.

*International Youth Foundation*

<http://www.iyfnet.org>

IYF’s Website contains information about its global network of country partners that provide financial and technical assistance to local youth-led and youth-serving programs.

*National Endowment for Democracy*

<http://www.ned.org>

The NED offers a portal to over 80 donors worldwide that fund projects dealing with human rights, democracy building, and conflict resolution.

*Organization for Economic Co-operation and Development*

<http://www.oecd.org/dac/htm/dacsites.htm>

The OECD’s Website contains linkages to the home pages of the member countries of the Development Assistance Committee (DAC), including Australia, Canada, European Commission, France, Germany, Japan, New Zealand, Norway, Spain, Belgium, Denmark, Finland, France, Netherlands, United Kingdom, Sweden, and the United States.

*United Nations Development Program*

<http://www.undp.org>

The UNDP's Website contains detailed information on its geographical and programmatic priorities.

*United Nations Non-Governmental Liaison Service (NGLS)*

<http://www.un.org/MoreInfo/ngolink/welcome.htm>

This is the Website of the UN agency responsible for coordinating dialogue and cooperation between the UN system and NGOs. Also included is a list of numbers for NGO liaison officers at the various divisions of UN headquarters in New York.

*United States International Grantmakers*

<http://www.usig.org>

The purpose of this site is to facilitate international grantmaking by providing access to country reports and laws governing nonprofits and other informational materials and resources. The site serves both grantmakers and grantseekers by supporting and facilitating the process of making grants overseas.

*United States Agency for International Development*

<http://www.usaid.gov/>

USAID's Website provides detailed information on each of the agency's programmatic and geographical priorities and application procedures.

*The World Bank NGO and Civil Society Unit*

<http://www.worldbank.org/ngos>

This site provides extensive information on how NGOs and Civil Society Organizations can work in partnership with the World Bank. It also provides linkages to the Bank's priority themes and issues, its policies and guidelines for working with the NGO sector, and contact information of key staff.

*WINGS*

<http://www.wingsweb.org/>

This Website is maintained by the Council of Foundations and provides numerous hyperlinks to

national and regional grantmaking associations, philanthropic centers, donor consortia, advisory groups, and other types of organizations providing specialized services to grantmakers in specific countries throughout the world.

In this short monograph, I have described many of the resources that are available in printed directories and on the Internet that provide in depth information on donors. By researching these directories and Websites, you will now be able to identify donors who could be approached to support your development projects. Success!

Jack K. Boyson  
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